

The EOS Effect: What makes it so effective?

# SAP-Inkasso-Link®



## Imagine the following situation:

You are relying entirely on your SAP® system, so that you're completely in control. However, imagine yourself in the following situation: A defaulting customer has received reminders right down to the final letter – and they still haven't paid the invoice. What's the next step? As the SAP® standard software doesn't provide any further functions for this purpose, your receivables management now needs to be activated a long way from your central system, resulting in more work, less transparency and more potential errors. Wouldn't it be intelligent if the gaps in the receivables management process could be bridged?

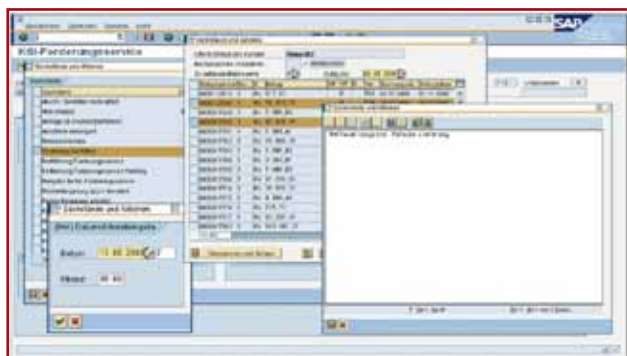
## Your objective – our mission

SAP Inkasso-Link® is an efficient, fully integrated enhancement to your customer reminder system in SAP®. It enables you to close the gap in your receivables management and ensures that all your transactions are 100% transparent.

## We will accompany you along the road to success

SAP Inkasso-Link® is an add-on for your SAP® FI. It manages your outstanding receivables – even after the last reminder level has been reached. You can enjoy a complete and automated overview of all the relevant customers and outstanding receivables.

SAP Inkasso-Link® gives you optimum control over your workflow. Depending on each situation, the application automatically creates customer-specific to-do items and resubmissions, based on your own set of rules.



## Electronic customer record

To give you the best possible overview, SAP Inkasso-Link® shows you the relevant history of each transaction in an electronic customer record. This creates transparency which ensures that all process stakeholders have a comprehensive, up-to-date picture of the status quo at all times. A reporting function is available, enabling you to summarize all the details you need.

## Easy to control and simple to use

All the details that are relevant to a customer's creditworthiness are displayed at a glance, via an intuitive and clearly arranged user interface. No special knowledge is required for the application. Program training takes no more than one day.







### **Practical experience – practical application**

Many customers have been using SAP Inkasso-Link® for many years and have even been involved in its development. This means that improvement is continually in progress under live conditions and based directly on the specific requirements of different industries.

### **Customization**

SAP Inkasso-Link® allows the perfect customization of numerous settings to suit your needs. This ensures a workflow-controlled transaction management that is fully geared towards your requirements and the processes within your company.

### **Automated, yet full control**

Receivables management is triggered automatically to give you a fully optimized workflow. Nevertheless, you can still take manual control over the process whenever this is required – particularly when deciding whether to pass on a transaction to EOS KSI for the realization of receivables.

**Are you familiar with the other components of EOS Effect?** We will be happy to demonstrate how the EOS Effect can take your company to the next level.